



# THE MAHONING VALLEY GROWTH AWARDS

*Saluting the Entrepreneurial Spirit*

*Presented by Williamson College of Business Administration/YSU & Regional Chamber*

Dear Business Leader:

Applications are being accepted for the **18th Annual Mahoning Valley Growth Awards** recognizing the success and vitality of our Mahoning Valley companies. Companies that excel in any one of the designated categories will be honored at the Annual Mahoning Valley Growth Awards Breakfast on **Tuesday, October 12, 2010** at the Mr. Anthony's Banquet Center on South Avenue in Boardman.

Presented by Youngstown State University's Williamson College of Business Administration and the Regional Chamber, the **Mahoning Valley Growth Awards** showcase a company's progress and enhance visibility with customers and the business community. These Awards recognize:

- \* Mahoning Valley companies that are growing in sales, employees, and/or exports.
- \* New companies that are less than four years old.
- \* Companies with outstanding human resource development programs.

This prestigious awards process is open to all for-profit businesses in the Mahoning, Trumbull, and Columbiana counties and all Regional Chamber members. Awards will be presented in the following categories:

- \* Percentage increase in sales
- \* Percentage increase in employees
- \* Percent increase in export sales
- \* Emerging Business (growth in sales/employees, less than 4 years old)
- \* Human Resource Development

Applications must be submitted by **Wednesday, September 8, 2010**. The enclosed application can also be found on the Chamber website: [www.regionalchamber.com](http://www.regionalchamber.com). Mail or email the applications directly to Dr. Betty Jo Licata, Dean, Williamson College of Business Administration at YSU. **Specific financial and employment information is kept confidential and is used only to calculate percentage increases.** Human Resource Development Award applications are reviewed by a committee.

If you have any questions, please contact Dr. Betty Jo Licata at **(330) 941-3065** or [bjlicata@ysu.edu](mailto:bjlicata@ysu.edu). Join with us to celebrate the success of our Valley businesses and provide recognition to your company, a client's company, or an associate's company.

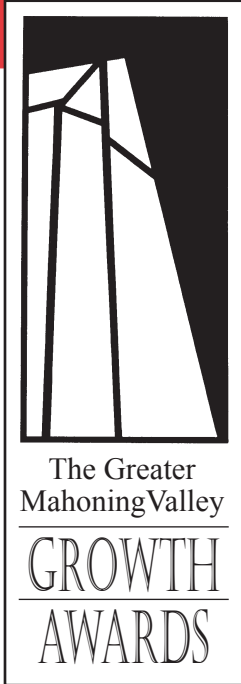
Sincerely,

Thomas M. Humphries  
President & CEO  
Regional Chamber

Betty Jo Licata, Ph.D.

Dean  
Williamson College of  
Business Administration, YSU

# THE MAHONING VALLEY GROWTH AWARDS



*Saluting the Entrepreneurial Spirit  
Recognizing the Outstanding Growth  
of Businesses in our Valley*

## **2009 AWARD WINNERS:**

### **INCREASE IN EMPLOYEES**

*More than 100 Employees*

Turning Technologies, LLC (Pinnacle Award)

### **INCREASE IN EMPLOYEES**

*Fewer than 100 Employees*

Bodine Perry, LLC (Pinnacle Award)

ATC Healthcare Services, Inc.

Data Recovery Services, LLC

Jet Stream International, Inc.

### **INCREASE IN SALES**

*More than 100 Employees*

Turning Technologies, LLC (Pinnacle Award)

### **INCREASE IN SALES**

*Fewer than 100 Employees*

Jet Stream International, Inc. (Pinnacle Award)

ATC Healthcare Services, Inc.

Bodine Perry, LLC

Converse All Steel Service, Inc.

J. Arnold and Associates, Inc.

Quality Switch, Inc.

### **PERCENT INCREASE IN EXPORTS**

Jet Stream International, Inc. (Globe Award)

IES Systems, Inc.

Quality Switch, Inc.

### **EMERGING BUSINESS AWARD**

Vienna Pharmacy Care, LLC

### **HUMAN RESOURCE DEVELOPEMENT AWARD**

Farmers National Bank

Award winners receive the Growth Awards logo artwork for use in promoting their businesses. The Growth Awards logo on your letterhead shows your customers and associates that you are among the best of the growing businesses in the Mahoning Valley.

# Saluting the Entrepreneurial Spirit 2010 APPLICATION FORM



Company: \_\_\_\_\_  
Top Executive: \_\_\_\_\_  
Title: \_\_\_\_\_ Year Established: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, State & Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_  
E-mail: \_\_\_\_\_ Web site: \_\_\_\_\_

## Must be For-Profit Companies

Companies may choose to submit information in one or all of the Mahoning Valley Growth Award categories. The application for the "Human Resource Development Award" is on the reverse side of this application. Check which category best describes your company:

### COMPANY CATEGORY

- Established (1-99 employees, sales of at least \$500,000)
- Established (100 or more employees, sales of at least \$500,000)
- Emerging Business (less than four years old, at least two full years of operation, 2008 sales less than \$500,000)
- Number of **Full-time** employees of your organization in Columbiana, Mahoning, and Trumbull Counties: 2008 # \_\_\_\_\_ 2009 # \_\_\_\_\_  
*(as of December 31)*
- Total Company Revenues (to nearest \$1,000): 2008 \$ \_\_\_\_\_ 2009 \$ \_\_\_\_\_
- Total Export Sales: 2008 \$ \_\_\_\_\_ 2009 \$ \_\_\_\_\_
- Human Resources Award *(attach materials)*

### Company Summary

Attach your company profile. In 100 words or less, state what your company does and your market. Example: manufacturer, importer & wholesale distributor of appliance connection and consumer electronic accessories.

*I certify that the attached information is accurate to the best of my knowledge:*

Name and Title *(please print)*: \_\_\_\_\_

Signature and Date: \_\_\_\_\_

*If application forms are submitted by a third party, all information will be verified.*

**Deadline for entries is Wednesday, September 8, 2010.**

**All financial and employment information is held in the strictest confidence of the Office of the Dean.**

The Williamson College of Business Administration submits only the names of award recipients to the Regional Chamber for promotional purposes. **Mail completed application to:**

Dr. Betty Jo Licata, Dean, Williamson College of Business Administration  
Youngstown State University, One University Plaza, Youngstown, Ohio 44555-0001  
Phone: (330) 941-3065; fax: (330) 941-1459; e-mail: [bjlicata@ysu.edu](mailto:bjlicata@ysu.edu)

## **“Human Resource Development” Award**

The YSU Williamson College of Business Administration and the Regional Chamber present the “Human Resource Development” Award for leadership in the development of the organization’s and the Valley’s most important resource: our people.

Application should document contributions and effectiveness in one or more of the following areas:

1. Training, development, and education programs for employees.
2. Partnerships to educate students P-16 (i.e., elementary school, middle school, career and technical centers, high school, and/or college-level).
3. Human resource programs that demonstrate an investment in the human resources of an organization.

**Executive summary** (*In 20 words or less, state what your company does and your market. Example: manufacturer, importer & wholesale distributor of appliance connection and consumer electronic accessories.*)

**Attach your documentation addressing each of the following questions.**

1. Describe the training, development and education programs offered by your company. Include information related to participation level, length of programs, type of programs and program effectiveness.
2. Why was the program(s) established? How is the program effectiveness measured?
3. What is the return on investment (ROI) to your company?
4. Provide quantitative and qualitative information that documents the success of your investment in your human resources (i.e. people).
5. Describe your partnership to educate students-elementary school through college.

**Responses to the above questions should be typed and should not exceed 10 pages, exclusive of supporting materials if appropriate.**



Regional Chamber  
11 Federal Plaza Central  
Suite 1600  
Youngstown, Ohio 44503  
(330) 744-2131  
[www.regionalchamber.com](http://www.regionalchamber.com)

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