

CHOOSE Youngstown-Warren MSA:

- ■ ■ Ranked in *Forbes*, *Entrepreneur* and *Site Selection* magazines as one of the best, showcasing our region as a great place for businesses to locate.
- ■ ■ Unsurpassed market access—Youngstown/Warren is the only place that provides effective overnight ground access to New York City, Chicago and Toronto.
- ■ ■ Easy access to interstate, rail, airport, water-port and state-of-the-art telecommunications makes linking anywhere effortless.
- ■ ■ A hub for advanced manufacturing at the center of the Cleveland-Youngstown/Warren-Pittsburgh TechBelt, a region driven by innovation and knowledge-based growth.
- ■ ■ Talented, available local workforce, proven to be among the most productive in the world.
- ■ ■ The low cost of doing business and living maximizes Return On Investment.

The Youngstown/Warren Regional Chamber's Economic Development Division has helped more than 430 firms and organizations with investments of \$2.8 billion, resulting in 19,200 new jobs and 20 million square feet of building space constructed or absorbed.



Mission Statement:

To provide leadership and business services that promote the growth of our members and enhance the essential partnership between economic development and education to improve our quality of life.

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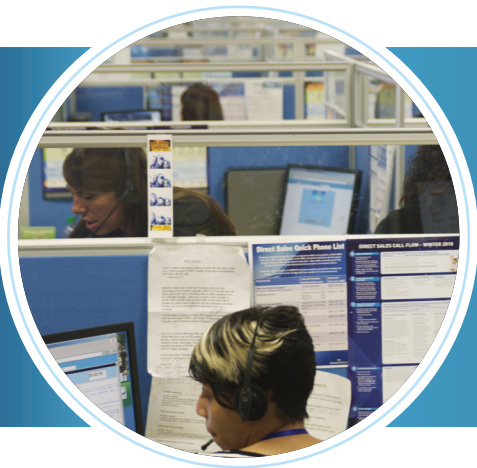
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Follow us on:



REGIONAL CHAMBER Economic Development Division

Your Source for Economic Development
Information and Project Assistance.



The Regional Chamber's Economic Development Division provides a broad range of expert, confidential and proven economic development services. We will help you identify available buildings and sites, secure project incentives, obtain strategic information, plus a whole lot more...



LAND AND BUILDINGS

Find the best place for your business.
Our online database offers:

- Available buildings and sites
- Premier shovel-ready sites
- Confidential tours arranged at your request

INCENTIVES AND FINANCING

New and existing firms can benefit from incentive programs that will boost their bottom line. We will explain, qualify and help you take advantage of:

Low Taxes:

- Ohio's new business friendly tax environment provides a simple, single tax based on .26% of a company's gross sales made in Ohio. In fact:
 - There is no tax on sales made out of state.
 - The first \$1 million in gross receipts are tax free.
 - Companies with sales between \$150,000 and \$1 million pay only a \$150 flat fee.
 - Ohio has no property tax on inventory, machinery and equipment.
 - There is no sales tax on the purchase of machinery and equipment used in manufacturing, warehousing or research and development.

Tax Incentives, such as:

- Tax credits for job creation, retention and technology investments
- Real property tax abatements for new building construction and/or building renovations/improvements

Grants/Funding for:

- Employee training
- Public infrastructure improvements

Low-Interest Financing for Investments in:

- Land
- Building construction/improvements
- Machinery, equipment, furniture and/or fixtures
- Research and development

BUSINESS START-UP ASSISTANCE

The Regional Chamber helps businesses get started by providing entrepreneurs with skilled evaluation of their ideas and developing a step-by-step plan so that their dreams can take flight. Through our REACH program, we supply:

- Project feasibility analysis
- Business plan development
- Acquisitions and franchise assistance
- Securing proper project financing

MANUFACTURING TECHNICAL ASSISTANCE

In partnership with MAGNET*, we can assist with:

- Product innovation and development
- Process improvement
- Lean manufacturing techniques

**MAGNET is Northeast Ohio's Manufacturing Advocacy & Growth Network.*

INTERNATIONAL TRADE

Build your business through global trade. The Chamber's International Trade initiative provides information and resources for doing business around the world. With our internal expertise, as well as The Northeast Ohio Trade & Economic Consortium's (NEOTEC) International Trade Assistance Center and its state/federal/world trade partners, we offer technical assistance with:

- International sales and/or sourcing opportunities
- Foreign trade zones
- Country trade profiles
- Export compliance and international trade plans
- International shipment documentation
- International logistics carriers
- Certification of origins for regional companies
- Foreign market research tailored to your needs

ON-LINE STRATEGIC INFORMATION

Our website puts a tremendous amount of information at your fingertips. At any time, you can get data on:

- Incentive programs
- The region's business environment
- Local facts, figures and statistics
- The Chamber's array of development services and achievements
- and much, much more

YOUR CONNECTION

We are your link to key officials, working directly with federal, state and local government officials/agencies — advocating on your behalf — to get your project done.