

# Pride In Progress and Project 360° Campaign Investors

The Cafaro Foundation  
 The DeBartolo Foundation  
 Humility of Mary Health Partners  
 Warren Area Chamber of Commerce  
 Economic Development Foundation

First Place Bank Foundation  
 Home Savings/Butler Wick

The Youngstown Foundation

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 AT & T  
 Community Foundation of the Mahoning Valley  
 Dominion Foundation  
 Huntington Bank  
 JP Morgan Chase Bank  
 National City Bank  
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 B.J. Alan Company  
 Ruth H. Beecher Foundation  
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 Seven Seventeen Credit Union  
 Warren Area Chamber of Commerce  
 Education, Civic & Cultural Foundation

Ajax Tocco Magnethermic Corp.  
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 Catholic Diocese of Youngstown  
 Charter One Foundation  
 Cohen & Company  
 Covelli Enterprises/Panera Bread  
 Delphi Packard Electric Systems  
 Falcon Transport Co.  
 Hill, Barth & King, LLC  
 Hynes Industries  
 KeyBank National Association  
 Lariccia, Anthony  
 Liberty Steel  
 Packer Thomas  
 RTI International Metals  
 Shepherd of the Valley Lutheran Retirement Services  
 Strollo Architects  
 Vanguard Charitable Endowment  
 Warren P. Williamson, Jr. Fund  
 Windsor House

Youngstown State University  
 Anthem Blue Cross & Blue Shield  
 Armstrong Cable  
 Community Bus Services  
 The Community Foundation of Trumbull County  
 EMBARQ  
 Gallagher Pipino  
 Manchester, Bennett, Powers & Ullman  
 Western Reserve Building & Construction Trades Council  
 West Gate Ford Sterling Truck Sales  
 Youngstown Kenworth

Anness, Gerlach & Williams, CPAs  
 Associated School Employees Credit Union  
 Automobile Dealers Association  
 Burgan Real Estate, LTD.  
 Carney-McNicholas  
 Centerpointe Business Park  
 Cerni Motor Sales  
 City Printing Company  
 Commercial Metal Forming  
 Extrudex Aluminum  
 Fyda Freightliner Youngstown  
 Humphries, Thomas  
 Innis Maggiore  
 James & Sons  
 Marcus Thomas, LLC  
 Masonry Materials Plus  
 McDonald's  
 Ricchiuti, Phyllis  
 Title Professionals  
 Travaglini Enterprises  
 Valley Industrial Trucks  
 Walter E. & Caroline H. Watson Trust

Astro Shapes  
 Canteen Service of Steel Valley  
 Century Small Business Solutions  
 Fibus Family Foundation  
 Henry Schein Medical Systems, Inc.  
 Laborers Local 125  
 Jane F. Lamb Charitable Foundation  
 Lewis, Steven  
 Luntz, Bruce  
 Mau-Sherwood Supply  
 Millwright-Pile Driver Local 1871  
 Niles Expanded Metals  
 Paull, David  
 PTNE Telecom  
 Schwebel Family Foundation  
 Aimee & Luke Seidel Trust

Trumbull County Builders Association  
 Youngstown Labor Management Committee

Bricklayers Local #8  
 Bricklayers Local #43  
 Carpenters Local 171  
 Michael T. Ciletti, M.D., Inc.  
 DeBald & Co.  
 Dunlap, Charles E., Atty.  
 Emerson Electric Supply  
 Gjede, Michael  
 Edward J. Lewis, Inc.  
 Litton, Christopher L.  
 McCrudden Heating Supply  
 Nurse & Griffin Insurance Agency  
 Paes, Helen T.  
 Plumbers & Pipefitters Local 396  
 Rupert, Tim  
 Serex Services  
 Sherman Creative Promotions  
 Zerbonia, Bonnie  
 Zerbonia, Ralph

Visions Of  
 The Valley...

# CONVERGING



## The Report

**Pride in Progress** is the Regional Chamber's 5-Year (2004-2008) community development program. The four components are designed to bolster the Valley's ability to retain, grow and attract potential employers, while creating an environment that encourages and nurtures long-term growth and development. This Investor Report summarizes the results achieved to date.

## Objective: Retain, Attract and Grow Employers

METRIC	PIP 5-YEAR OBJECTIVE	RETURN TO DATE (2004-2008)	2008
Entities Assisted	125	100	16
New Jobs	6,000	6,404	2,004
Cumulative New Payroll	\$480,000,000	\$375,810,862	\$63,796,840
New Fixed Asset Investment	\$875,000,000	\$960,980,599	\$432,195,665
Building Space Constructed or Absorbed (sq. ft.)	5,000,000	9,419,394	3,064,706

### Other Notable 2008 Activity

- Attracted Republic Special Metals to the Valley. The company is now constructing a \$64 million, 205,000 square-foot specialty steel production facility.
- Helped General Motors secure tax incentives required to invest \$350 million to build the new Chevrolet Cruze in Lordstown.
- Made 291 one-on-one business retention calls to retain and grow local firms.
- Managed 97 inquiries from non-local entities concerning locating a business in the Valley, resulting in 33 site tours.
- Completed second Mahoning Valley economic development "Community Report Card" showing the combined impact of 10 local development entities.
- Promoted available buildings and sites on FastFacility.com and OhioSites.com.
- Traveled to seven trade shows/events, aggressively touting that our region is an outstanding place to locate a business.

**Aggressively represent the region's interests in Columbus and Washington...**

## Objective: Public Policy

METRIC	PIP 5-YEAR OBJECTIVE	RETURN TO DATE
New State and Federal Funds	\$50,000,000	\$46,102,957*
Valley Reps on Important Boards	20 Appointments	17 Appointments

### Public Policy Appointments From 2004-2008

The Regional Chamber supported the appointment of the following community leaders to state boards...

- NEOCHE: Paul Dutton and Ruth Wilkes
- Student Access & Success Coordinating Council of Ohio at the Board of Regents: Tom Humphries
- Small Business Advisory Council: John Burgan
- YSU Board of Trustees: Bill Bresnahan, Don Cagigas, Scott Shulick
- Ohio Economic Development Association: Walt Good
- Ohio Tax Credit Authority: Reid Dulberger
- Team Ohio: Walt Good
- All Ohio Task Force To Save Defense Jobs: Reid Dulberger
- State Surveyors Board: Bert Dawson
- Ohio Partnership For Continued Learning: Tom Humphries
- Ohio Department of Education, Region 5 Advisory Council for Educational Service Center: Harry Christman
- Ohio Board of Regents, Vice Chair: Bruce Beeghly
- Ohio Department of Development Strategic Plan, Statewide Advisory Committee: Reid Dulberger (replaced by Walt Good in 2008)
- Ohio Credit Union Council: Gary Soukenik

## Objective: Education and Workforce Development

METRIC	PIP 5-YEAR OBJECTIVE	RETURN TO DATE
Steel to Scholars Program*	Continue and expand regional education and awareness program	Sixth awards program held on Oct. 22, 2008

### \*Steel to Scholars Highlights

- The Regional Chamber honored 20 public school districts and the Catholic Diocese of Youngstown at the awards luncheon for their "Excellent" ratings on Ohio's Report Card.
- In 2007/2008, 40 of the 45 districts in the Valley, or 89 percent, ranked "Excellent" or "Effective," a record-breaking performance for Mahoning Valley schools.
- 42 of the 45 districts had an attendance rate of 93 percent (the State standard) or higher, and 42 had graduation rates of 90 percent (the State standard) or higher.

### Other Notable 2008 Activity

- Assisted One Stop with education seminars for those who were part of the mass layoffs at General Motors Lordstown and its suppliers as a result of the third shift elimination.
- Participated in the launch of the Business Resource Network. This partnership of Trumbull, Mahoning and Columbiana county economic development and workforce organizations connects businesses to local, state, federal and private incentives, technical assistance, workforce training and other support services via one access point.

Work with regional/national media to rebuild the Valley's external image as a place to do business...

## Objective: Community Image

METRIC	PIP 5-YEAR OBJECTIVE	RETURN TO DATE
Positive Regional/ National Stories	250 Placements	300

### 2008 Community Image Highlights:

- General Motors and its decision to build a new generation of cars at the Lordstown Assembly Plant received widespread coverage from the *Wall Street Journal* to the *New York Times*. The announcement of the production of the Chevrolet Cruze in 2010 and the addition of a third shift was made in July, with GM's CEO Rick Wagoner coming to the Mahoning Valley to make it official. More than 600 stories were tracked relating to the GM announcement.
- Presidential politics was front and center in the Valley from early in the primary season right up to the general election, with candidates making the area a priority as they sought the support of voters here. News organizations from as far away as the United Kingdom, France and Australia visited the area to cover the candidates and voting trends. The Mahoning Valley was targeted as the region that would ultimately decide the Ohio vote, and the importance of the Valley was highlighted when ABC's *Good Morning America* broadcast from two locations in 2008, including a farm in Trumbull County and Youngstown State University.
- Sports figures and coaches claiming Youngstown roots figured prominently in national news stories. Boxing champion Kelly Pavlik's prowess in the ring continued to be a positive image for the Mahoning Valley. Cardinal Mooney graduates Bob Stoops, football coach for the University of Oklahoma, and Bo Pelini, who took the helm at the University of Nebraska, were praised by the media for their respective successes. And late in the year, 27-year-old Valley native Jed York was named president of the San Francisco 49ers, owned by the DeBartolo-York family.
- The Youngstown 2010 program and its "Shrinking City" concept continued to receive high marks for innovation in newspapers and editorials around the nation, including Detroit, Michigan, and Buffalo, New York.
- *Business Week* reported that according to the National Association of Homebuilders, the Youngstown-Warren-Boardman region was listed as second on its list of most affordable housing markets.

For questions, comments or suggestions, please contact  
Walt Good, Vice President, Economic Development, Retention and Expansion  
Phone 330.392.6140, ext. 22, or email [Walt@RegionalChamber.com](mailto:Walt@RegionalChamber.com).

# Visions Of The Valley... CONVERGING

Thank You