

Frequently Asked Questions



1. What is Chamber Energy Solutions (CES)?

CES is a program designed to save local business owners money on their energy costs. The program is administered by Palmer Energy Company, a Toledo-based firm with more than 30 years' experience. Palmer is a fully independent energy consulting firm with no interest in suppliers or utilities.

2. Why do we need Palmer Energy Company (PEC)?

The Chamber selected PEC to facilitate procurement of electricity and natural gas and implement hedging strategies to maximize savings. This allows business owners to concentrate on their company, while the experts deal with energy solution challenges.

3. Who is eligible for the CES program?

Local area businesses are eligible for the program.

4. Are there membership or unit fees involved?

A small per unit fee for program administration is added to the supplier portion of participating companies' natural gas costs. The method by which participants currently receive natural gas billing should remain the same.

5. What is your price? How much will I save?

These are difficult questions to answer without knowing the details of your operation. Are you transport or choice? What is your usage? Where are your locations? Please provide us with a copy of your latest complete (all pages) natural gas bill(s). *These documents can be sent by email to Becky@regionalchamber.com, faxed to 330.746.0330 or mailed to the Regional Chamber, 11 Central Square, Suite 1600, Youngstown, Ohio, 44503.*

6. What if I am currently in contract with a supplier? Can I still join?

As soon as your contract has expired, you can start buying your natural gas through the CES program. Send a copy of your current gas bill and contract to Palmer Energy Company and we will work with you to help ensure your inclusion in the program. Don't hesitate. Many contracts require 60 or 90 days' notice of termination. It is much better to join the program early to take advantage of potential long-term hedges. In this case, you would stay with your current supplier and be switched after that contract ends.

7. Can I opt out at any time?

Yes, but you are required to stay with the program through those months that gas has been purchased on your behalf. Historically, we purchase 3 to 4 months ahead throughout the year.

8. How do I join the Chamber Energy Solutions Natural Gas Program?

To join the program, please do the following:

- Complete the attached Customer Response Form.
- Provide a copy of your natural gas supplier contract (if applicable) or expiration date.
- Provide a copy (all pages) of your natural gas invoice.

Return the above listed documents and information by fax to 330.746.0330 or mail to the Regional Chamber, 11 Central Square, Suite 1600, Youngstown, Ohio, 44503.